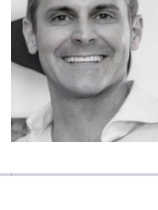


Marco PhD Dott. Mazzi

Sport Business Sales Networker, Governance Sport Event Manager" Olympic and Pro. Sport", PhD C. Academic Prof. Sport Management researcher for IOC Topics, Vice President ISTAA " International Sport Travel Association".

CONTACT INFORMATION

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OBJECTIVE

Sports Sales Networker for Olympic and Pro. Sport Networking business developer & Project Manager with marketing, governance, event, and operation expertise of 18 years from 26 National Olympic federations, 5 International Olympic Federations, 32 International and National Sports Events, 5 Olympics Games, 1 FIFA WC, Super Bowl 2015, FINA WC 2009, Event Manager 7 BNL Internazionali di Italia Tennis Master Series, Event director for WBSC "World Baseball Softball Confederation Travel Manager" Premier 12, EU Baseball tournaments, Roller Games World Skate (2017, 2019, 2022), International IF Congress, Sports Ministries, cities, sports brands, and companies are among the 300 direct decision-makers in sports industry contacts. All are integrated and improved in a professional experience with a Ph.D. research of Sport Management studying the USA and European Models, focusing on the sporting event's profitability always looks at risk management: excellent Sports and Olympic networking community and sports business asset.

EXPERIENCE

Rome, Italy

Feb 2017 - Present

CEO Tre Emme Sport and Phd C. Sport Management researcher IOC Topics

Tre emme sport

CEO of Tre emme sport, sport management company representing the new modern philosophy of sport sales and networking business, becoming a Sports Event Governance Management company for 26 Italian Sports federations, 5 International sports Federations, 5 NOCs and CISM " military Sport". The Phd C. researcher's career focus on the management of data collection for IOC topics, Governance and Event Sports research for Italian Sports federations and International Sports Federations.

Lausanne " CH"

2020 - Present

Personal Advisor President Dott. Ivo Ferriani

Dott. Marco Mazzi

Lausanne " Switzerland"

2018 - Present

Vice President ISTAA

ISTAA " International Sport Travel Agencies Association"

Rioma, Italy

2016 - Currently

Writer

Sport Economy

Writer for the most popular online Economic Sports Magazine in Italy. Meeting in the most important IF board and assemblies.

Lausanne " Switzerland"

2018 - Present

Vice President ISTAA

ISTAA " International Sport Travel agencies Association"

Roma, Italia, Lausanne " Switzerland"

2010 - 2015

Travel Manager

WBSC " World Baseball Softball Confederation"

Sport Travel Manager for all the International Logistic Operations.

Rome " Italy"

2010 - 2013

Event Manager FIM europe

European Motorcycle Federation

Roma, Italy

2004 - 2012

Sport Travel Operator

Travel Market

Sports Travel operator for italian and International Sports federations " Management for flights, Hotel, airport assistance.

- 1.FICK Canoe Kayak Italian Federation
- 2.FITARCO Archery Italian Federation
- 3.UITS Shooting Italian Federation
- 4.FIB Bowling Italian Federation5.FIBS Baseball & Softball Italian Federation
- 6.FIHP Hockey & Skating Italian Federation
- 7.FIBa Badminton Italian Federation
- 8.FITA Taekwondo Italian Federation
- 9.FIJLKAM Judo, Wrestling & Martial Arts Italian Federation
- 10.FITRI Triathlon Italian Federation
- 11.FIT Tennis Italian Federation
- 12.FIR Rugby Italian Federation
- 13.FIS Fencing Italian Federation
- 14.FISE Equestrian Italian Federation
- 15.FIDASC Italian Federation of Sports Discipline Firearms Hunting
- 16.FITET Table Tennis Italian Federation
- 17.FICR Timekeepers Italian Federation
- 18.FPI Boxing Italiana Federation
- 19.FISI SKI Italian Federation
- 20.FISN Wakeboard & Water Ski Italian Federation
- 21.CMAS Confédération des Activités Subaquatiques World
- 22.Ducati Super Bike Team
- 23.FIC Rowing Italian Federation
- 24.FIBIS Biliard Italian Federation
- 25.Torino Football FC
- 26.Lega Calcio Serie A B « Italian professional football League»
- 27.NOC Albania
- 28.NOC Malta
- 29.Varese Calcio
- 30.CIP Italian Paralympic Committee
- 31.FIPSAS Fishing Italian Federation
- 32.NOC San Marino33.NOC Montenegro
- 34.NOC Slovenia
- 35.WSB Boxing Team « Thunder Italia»
- 36.FIPAV Volleyball Italian Federation
- 37.FIH Federazione Italiana Hockey
- 38.FISPES Italian Sperimental Sport Federation
- 39.FIPC Italian Basketball Paralympic Federation
- 40.Serbian Waterpolo Federation
- 41.Croatia Waterpolo Federazioni
- 42.Hungarian Canoe Federazioni
- 43.Azerbaijan Canoe 6 Rowing Federazioni
- 44.Hungarian Rowing Federazioni
- 45.Polish Rowing FederationInternational Sport Olympic Federations
- 46.WBSC : World Baseball & Softball Confederation
47. EUBC : European Boxing Council
- 48.AIBA : International Baseball Federation
- 49.FIG : International Gymnastic Federation
- 50.UEM : European Motorcycle Federazioni
- 51.FIRS Fédération International Roller
- 52.EOC European Olympic Committee
- 53.CMAS Divers Fed.
54. World Skate

Sports events:

1. BNL Rome Tennis Masters Series 2008 - 2009 - 2010 - 2011
2. Official Travel Agent - Beijing 2008 Olympic Games for FICK
3. Official Travel Agent - Beijing 2008 Olympic Games for FIC
4. Travel Agent - Beijing 2008 Olympic Games for all Italian Supporter Federations
5. Official Travel Agent for Shooting WC, Milan, 1992 - 2008
6. Official Travel Agent for European Motorcycle Congress 2006 - 2010
7. Official Travel Agent for Final Four Basket 1997
8. Official Travel Agent for Italian Track & Field 2002
9. International Canoe and Kayak Federation Congress in Rome 2009.
10. Rugby 6 nations team for incoming services Team France, Team Wales, Team Scotland and fans. 2008/2009/2010/2011
11. FINA WC 2009 Incoming Rome-
12. Official Travel Agent for 2009 Baseball World Cup.
13. Official Travel Agent per la SS Lazio for Italian Super Coppa Beijing 2009
14. Travel Manager for Waterpolo Croatian team FINA World Champ. 2009
15. Official Tour Operator for FIFA 2010 Italian territory.
16. Tour Operator for Fed Cup Tennis San Diego 2010
17. Italian Team-Tour Operator Italian Rugby Federation
18. Travel Manager Baseball WC Taiwan 2011 Under 12.
19. Travel Manager Baseball WC Mexico 2011 New Zealand.
20. Tour Operator for Rugby World Cup 2011 Under 20.
21. ATR (Ticket Agent Reseller for Ticketing in the Olympics Games) official 2012 London Olympics

Rome, Italy - Chicago, USA

2001 - 2008

Professional soccer Athletic Trainer

Professionals and semi professional, High School soccer teams

Athletic Trainer for soccer teams, specialist in athletic test management.

Italy

2024

Event Director

IOC Boxing Road to Paris 2024

Napoli

2024

Event Director

European Fencing

Italy

2024

Event Director

World Skate Games

Cina

2022 - Present

Business Advisor

Xempower Sport

Italy

2023 - Present

Advisor

AIMS " Milano Cortina Winter Games "

Germany

2023 - Present

Business Advisor

Sky Sport Europe

Switzerland

2021 - Present

MEMOS MASTER C. B. Networking

MEMOS

Milano

2015 - Present

Prof. Sport Management

Master Business Port Sole 24 ore

Milano

2017 - 2018

Prof. Sport Management Legacy

University Bicocca

Matera

2024 - Present

Advisor Sport development

South Italy Jonica

Albania

2019 - 2019

Event Director

European Taekwondo Federation

Japan

2020 - 2021

Business Advisor

Macron Italia

Argentina

2021 - 2023

Business Advisor

Errea Sport Brand

Poland

2023 - Present

Business Advisor

4 F Sport Brand

2024 - Present

International Relation Director

ESF "European Surfing Federation"

EDUCATION

Roma, Italy

1993 - 1998

Communication Sociology

Università La sapienza

Thesis defense: Low-cost airlines, new dynamic pricing focus on increasing the passengers.

Roma, Italy

1996 - 1997

Master in Tourism sciences

OMT " United Nations"

Milano, Italy

2012 - 2013

Executive Master Sport Marketing

Università Bocconi

Louvain, Belgium

2018 - 2019

Master MEMOS Olympic "Sport Management"

Università Catholic de Louvain

Defense Thesis: The Sport Festivalization in a Baseball Under 15 Wc. How to increase the profit without risky in a small sport event.

Portland" USA"

2019 - 2020

Marketing and Ticketing sport sales

SMWV " Sport Management World Wide"

USA Sport Ticketing Management

Switzerland - USA - Bulgaria

2019

PhD Sport event Management

NSA " National Sport Accademy University"

Phd Dissertation:

The tangible difference in being or not being an Olympic sport/event.

Which is the tangible value? What is the impact on athletes participation, viewership, funding and development at the national level?

Columbia, USA

2020

Positive Coaching

Missouri University (USA) Positive Coaching Institute

Assistant for Prof. Rick McGuire for European territory. The Positive coaching and Athletic leadership can help to advance the career leading athletes, students and other team members. It help people achieve their optimal performance both as individuals and as team members.

LANGUAGES

English

Excellent C2. IELTS. Currently working with Missouri (USA)University Positive Coaching Institute, American wife, USA job experience 3 years

Spanish

Base. University exam

Italian

Native

SKILLS

Expertise IOC & pro sales Networking

Phd Dissertation: The tangible difference in being or not being an Olympic sport/event. Which is the tangible value? What is the impact on athletes participation, viewership, funding and development at the national level?

Excellent networking in sports governing bodies Olympic and not Olympic.

Sport Event Management " Bid, Transition, Planning, Implementation, Game Time, Wrap Up," Focus on profitability success with good risk management. Very Good team manager with positive coaching skill

PROJECTS

STS "Sports Travel Solutions." A sports event software, focus on risky management and profit, managing at 360 a sport organizing committee.

Participation Fee

Hotel

Transportation

Catering

Laundry

Accreditation

Merchandising

Volunteers

Dynamic Pricing

Web Meeting

STS COLLEGE Software.

Data Base Web App B2B contenting all info, pictures, video of Italian sports athletes under 16, with the opportunity to be viewed by a database of 1000 USA colleges Coaches " NCAA, NAIA, National Junior college."

ACHIEVEMENTS

We are sharing the different Sports Business Model from the USA and Europe achievement among the profitability for all our sports clients.

HONORS & AWARDS

- Won 3 Passion Awards for delivering outstanding customer service. - Awarded "Best Presentation" at City College, San Francisco (2014).

REFERENCES

FIS: Italian Fencing Federation

FITA: Italian Taekwondo Federation

FISW: Italian Wake board and Surfing Federation

FICK: Italian Canoe federation

FIT: Italian tennis federation

FIR: Italian Rugby Federation

FITRI: Italian Triathlon Federation

IBSF: International Bobsleigh & Skeleton federation

World Skate Federation

WBSC: World Baseball Softball Confederation

NOC: Malta

NOC: Argentina

EUBC: European Boxing Council

FIC: Italian Rowing Federation

Water Polo Serbian Federation

ISTAA INTERNATIONAL PERSONAL TRAINING CERTIFICATE USA

HIGH LEVEL TRAVEL PORT FLIGHT RESERVATION GALILEO CERTIFICATE

IATA CERTIFICATE DIPLOMA

OFFICE MICROSOFT CERTIFICATE